**[A green sign with white text

Description automatically generated](https://www.smartsheet.com/try-it?trp=12007&utm_source=template-word&utm_medium=content&utm_campaign=Annual+Planning+With+Calendar-word-12007&lpa=Annual+Planning+With+Calendar+word+12007)ANNUAL PLANNING TEMPLATE WITH CALENDAR**

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| COMPANY / ORGANIZATION NAME | |  | | DATE | |  | |  | |  | |  | |  | |  |
| Name | | |  | | MM/DD/YY | | | | | | | |  |  |  | |
| OVERVIEW |  |  | |  | |  | |  | |  | |  | |  | |  |
| MISSION AND VALUES | Describe the company mission and values. | | | | | | | | | | | | | | | |
| STRATEGIES |  |  | |  | |  | |  | |  | |  | |  | | | |  |
| MARKET FOCUS | Describe the market focus. | | | | | | | | | | | | | | | |
| OPERATIONAL FOCUS | Describe the operational focus. | | | | | | | | | | | | | | | |
| SALES FOCUS | Describe the sales focus. | | | | | | | | | | | | | | | |
| GLOBAL PRIORITIES | | |  | |  | |  | |  | |  | |  |  | |  |
| GOALS | OBJECTIVES | TIME FRAME | | | | | | | | OWNER NAME | | BUDGET | | STATUS | | TEAM |
| Q1 | | Q2 | | Q3 | | Q4 | |
| Achievement plans | Actions |  | |  | |  | |  | | Name | | $ | | **ON TRACK** | | Name |
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| **January 20XX** | | | | | | |
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| **February 20XX** | | | | | | |  | |
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| **March 20XX** | | | | | | |  | |
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| **April 20XX** | | | | | | |  | |
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| **May 20XX** | | | | | | |  | |
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| **June 20XX** | | | | | | |  | |
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| **July 20XX** | | | | | | |  | |
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| **August 20XX** | | | | | | |  | |
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| **September 20XX** | | | | | | |  | |
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| **October 20XX** | | | | | | |  | |
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| **November 20XX** | | | | | | |  | |
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| **December 20XX** | | | | | | |  | |
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